



ANC Academy Demo — TRAINING ONLY, NOT FOR ACCEPTANCE

TRAINING BUDGET PROPOSAL

September 11, 2026

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Budget planning exercise only. This document is not a customer quote, offer, agreement or authorization to proceed.

EXHIBIT B — STATEMENT OF WORK

Scope

Supply and install one indoor LED wall with standard wall mounting and front service; no demolition. The budget includes LED hardware, structural materials, installation labor, electrical work, processing, CMS license, data cabling, project management, freight, engineering, commissioning and training.

Display specifications

Quantity: 1 wall | Width: 16 ft | Height: 9 ft | Area: 144 sq ft

Pixel pitch: 4 mm | Environment: indoor | Mount: standard wall mount

Service access: front | Demolition: none

Dimensions are nominal; no manufacturer or final cabinet layout is selected.

BUDGET PRICING — USD

WORK	PRICING (USD)
Complete indoor LED wall scope described above Includes training contingency, tax and margin	\$224,831.36
TOTAL TRAINING BUDGET	\$224,831.36

NOTES

Training assumptions and exclusions

35% gross margin, 5% contingency and 7% tax are explicit training assumptions, carried forward unchanged from the ANC Academy Demo estimate. The workbook applies contingency to direct cost, applies tax to cost plus contingency, then divides by 65% to determine the training sell total. All are included in the price above; no additional tax is added.

Based on the existing ANC estimator workbook and reference rates. Non-union labor; no bond, demolition, separate travel budget or extended warranty. Installation uses the workbook's standard wall-mount allowance. Product performance, engineering and site conditions require confirmation for any real project.

No delivery schedule, payment terms, warranty commitment or acceptance rights are established. No signature or purchase authorization is requested.

Source: ANC Academy Demo Training Estimate, September 11, 2026.